



# **Navy Contractor Performance Assessment Reporting System (CPARS)**

**Mr. Joe Flaig, AIR-4.10C  
Head, Source Selection Office**

**AGENDA**  
**PMA SYSTEMS CPARS PREPARATION TRAINING**  
**27 MAY 98**

<b>CPARS Overview, Mr. Joe Flaig, Head, Source Selection Office, AIR-4.10C</b>	<b>1300 - 1315</b>
<b>Part 1 - PMA CPARS Preparation Training, Mr. Bill Basham, Former NAVAIR Systems CPARS POC, AIR-4.10C</b>	<b>1315 - 1415</b>
<b>Break</b>	<b>1415 - 1425</b>
<b>Part 2 - PMA CPARS Preparation Training</b>	<b>1425 - 1500</b>
<b>CPARS from Industry s Point-of-View, Mr. Brad Gale, Lockheed-Martin Corp.</b>	<b>1500 - 1530</b>
<b>Closing Remarks, Mr. Joe Flaig</b>	<b>1530 - 1535</b>



## Collection & Use of Past Performance Information

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- **FAR 42.1502 requires collection of past performance information (PPI) on each contract over \$100K beginning NLT 1 Jan 98**
- **FAR 15.304 requires use of PPI for acquisitions expected to exceed \$1million**
  - **If exceeds \$100K NLT 1 Jan 99**



# Purpose of CPARS

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- **To provide a data base of contractor past performance information which is current and available for use in source selections**
- **To provide feedback to contractors**



# Background

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- Jun 94**      **SECDEF Memo on Specs & Standards - Take advantage of best commercial practices**
- Mar 95**      **Joint Gov t/Industry JACG IPT chartered -  
- Approx 200 senior gov t & industry members**
- Feb 97**      **DoD and Navy Past Performance IPTs Chartered**
- Mar 97**      **AIR-00 directs use of JACG CPARS**
- Jun 97**      **Initial implementation of CPARS at NAVAIR**
- Oct 97**      **ASN(RDA) requires use of DoN CPARS**
- Nov 97**      **USD(A&T) directs common approach to collecting PPI in DoD**
- Feb 98**      **ASN (RDA) issues revised DoN CPARS Guide**



## Background, cont d

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- **Increased use of Past Performance Information**
  - **Reduces proposal info, cover w/ Past Performance**
  - **Rewards good performers, not just good proposal writers**



# DOD Past Performance IPT Goals

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**To Achieve Consistent Collection of PPI by:**

**✓ Balancing Commonality of PPI Within Business Sectors While Ensuring Service Flexibility for Implementation by:**

- Establishing Common Business Rules Including Elements and Ratings
- Designing an Automated Storage and Retrieval Capability
- Maximizing Flexible Use of Existing Systems

**✓ Adopting an Incremental Approach to Implementation that:**

- Re-evaluates the Implementation Plan Periodically
- Emphasizes Training

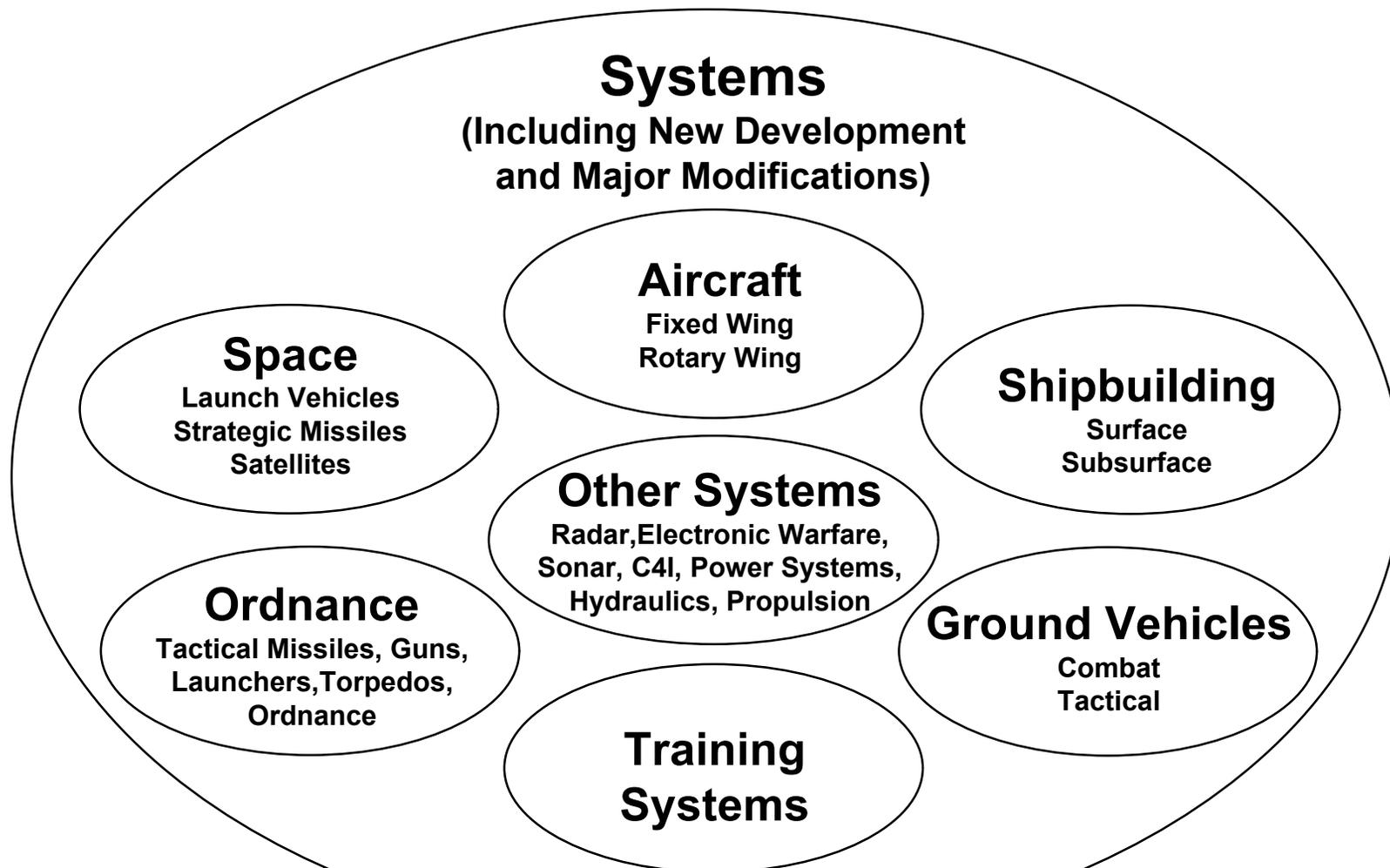


## DoD Business Sectors

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**DoD Past Performance IPT developed common approach for business sectors**

- Systems**
- Services**
- Operations Support**
- Information Technology**
- Science and Technology**
- Construction & A/E**



**The Systems business sectors the OIPT defined**

**Decision rule: significant engineering development effort is required**



# Navy CPARS

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- **Navy CPARS was developed by the Navy Past Performance IPT**
  - **Evolved from the JACG CPARS**
    - **Industry involved in development, its comments incorporated through AIA**
- **Navy CPARS is consistent with DoD approach**
  - **Use validated by DoD IPT**



## Automation Approach



➔ **Use of a DoD Data Warehouse Which Can:  
Facilitate Access to Existing Systems:**

- CPARS
  - PPIMS
  - PDREP
  - HCAPs (Health)
  - ABVM
  - DEIS II
- (red/yellow/green)

➔ **Be Used as a Common Access Mechanism for All  
DOD Buying Activities Regardless of Size**

➔ **NAVAIR is using a system developed by  
NAVSEA s NSLC Detachment Portsmouth**



## Bottom Line

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- **Collection & use required by the FAR**
- **Outcome of using commercial practices**
  - **Emulates how contractors pick suppliers**
- **Gov t appears to be serious about making it stick**



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- **Bill Basham s Training Brief next**



## Results from Using CPARS

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- **Source selections using CPARS info have been protested. USAF has not experienced any problems with properly using CPARS.**
- **Experience indicates that when past performance is documented with CPAR, its use strengthens the Government's case.**
  - **Contractor has already seen info prior to use in source selection and any disagreements have been reviewed**
  - **Narrative provides SSA with the ability to fully consider all relevant facts**



# Summary

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- **CPARS Inst resulted from significant coordinated work over about 3 years**
- **CPARS is linked to the overall DoD PPI approach**
- **Important to both Government & Industry**
  - **Careful handling is vital**
- **Good CPARs are key to helping us pick the right contractors for the right reasons**
  - **We need to invest the time to produce good quality CPARs**